

Consultancy & Business Development Support

LLC has provided consultancy and business development support throughout 2011/12 and this area of our work is continuing to grow and develop. Our senior management team and CEO have continued to provide gratis support to our members as well as commissioned services for external clients. In 2012/13, LLC is to build upon this success and offer a new suite of menu based support services.

"This training has been a turning point in the lives of our residents, assisting them to work towards their goals"

*Andy Redfearn
Director of Development
YMCA London South West*

***"Working with LLC has been a refreshing change
An all round supported experience that we want to continue"***

*Elaine Owen FRSA
CEO of Striding Out CIC*

"We wish we could find the perfect words to describe our working relationship with London Learning Consortium. They are a fantastic organisation and the staff are fabulous."

*Benjamin Anokye
Director, Millennium Academy*

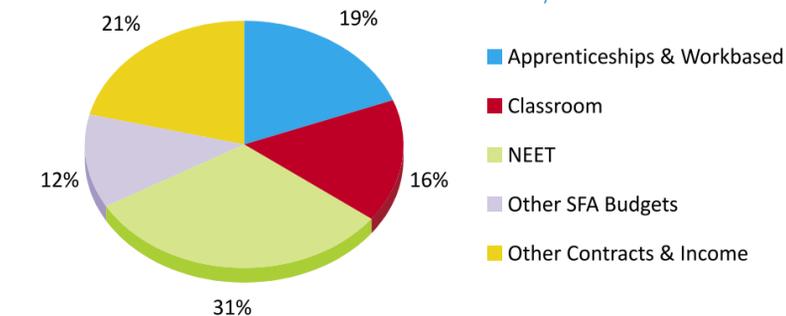


Finance Report

Despite significant ongoing economic turbulence and political change, 2011/12 was a year of growth for LLC. Our income grew from £1.6M to £3M in 2011/12 with increased liquidity and a stronger balance sheet. LLC is now looking to move forward with increased contracted income of £3.5M in 2012/13. The results of our work at national, regional and local level augmented and strengthened our financial position as LLC became London's most successful Third Sector learning and skills sector consortium.

If you would like a full copy of our audited accounts for the year ending 31st July 2012 please contact us or download a copy from our website.

2011/12 LLC Income Streams



Investments

3SC

3SC wins and manages public services contracts on behalf of Third Sector organisations. Using a consortium model, 3SC manages the bidding process and builds supply chains of local organisations, allowing smaller Third Sector providers to compete for, and deliver large contracts. Their board is comprised of seven partners including the London Learning Consortium.



As a leader in third sector public services delivery, 3SC has developed the capability and flexibility to act as a prime contractor, subcontractor, and intermediary between social investors and delivery organisations.

3SC has approximately 2000 members including charities, social enterprises, and voluntary and community groups representing a diversity of specialisms, including employability, skills, housing, criminal justice, health, and social care. 3SC works in collaboration with their members to promote best practices, create and implement innovative solutions, and shape and design high quality services that reflect the changing needs of communities and commissioners. www.3SC.org

Fair Train

Fair Train as the group training association (GTA) of the voluntary and community sector. It is working to increase the number of apprenticeship opportunities available to young people across the sector and to support employers to be able to deliver apprenticeships.



Fair Train has been successful in increasing the profile of the voluntary and community sector employers in the arena of apprenticeships and is supported by the National Apprenticeship Service. It is building on this by increasing its employer membership and preparing new services to funders and employers.



**Annual Review
2011/12**

Business Operations Office
Wrencote House, 121 High Street, Croydon, Surrey, CRO 0XJ

tel: 020 8774 4040
email: londonlc@londonlc.org.uk
web: www.londonlc.org.uk

<http://www.facebook.com/pages/London-Learning-Consortium/186425874703752>

<https://twitter.com/LLClivenews>

<http://uk.linkedin.com/pub/llc-recruitment/51/814/269>

Community Interest Company: 06322097
VAT number: 996647053



2011/12: Breaking New Ground

2011/12 has been London Learning Consortium's (LLC) most successful year to date and together with our members and partners we are now working hard to build upon this success and break new ground. LLC believes that learning relevant skills and regular employment enables social and economic prosperity and that this is best achieved by working together within a shared investment framework. At LLC we and our partners offer learning and employment services to individuals, employees and employers to enable social and economic prosperity, enterprise and growth. We do this through a range of outcome focused programmes in our communities, the workplace and online.

The dual impact of Government policy and our own sectors resistance to change has created a situation where there is both opportunity and the need to change to meet that opportunity. Whilst the global and UK economic situation continues to concern us all, it can be argued that it is more about how we as organisations can adapt to the constraints of the public service environment and limited private sector investment. London Learning Consortium believes it is only by social action and working collaboratively that we can ensure the limited resources that are now available are channelled in ways that not only get results, but also make the most impact.

The flames of riot and disorder in the summer of 2011 gave way to the inspirational light of Olympic and community achievement in 2012. These examples show us how interconnected we are as a people and as a city, nation and world. Our passion and commitment to improve the potential of our city's residents and help them and our wider communities of interest will help us meet the challenges of the future.

In 2011/12 the London Learning Consortium (LLC) continued to develop and establish its London wide presence despite the challenging economic and funding environment. LLC also grew and developed its programmes for young people and its apprenticeship training services. We also provided significant grant funded and commercial employment services and opened a new strand of business, a recruitment agency. LLC are now able to offer employers a holistic service from recruitment of new staff, training and work ready support to placements and jobs.

LLC has a stable board of Directors which is ensuring that our communities of interest are our key focus. LLC met its obligations to the C.I.C regulator, Companies House and HMRC.

Our 2011/12 financial year has been good with our income growing to £3M with an improved balance sheet. LLC also grew its contracted income for 2012/13 to £3.5M. This has helped LLC to continue to fund more third sector partners to deliver learning and skills provision to our communities of interest as well as support its own internal services.

In 2011/12 we worked with 35 LLC members across a range of activities. We have also seen a change in membership due to the shift in the external environment with many new organisations joining and some old friends leaving the skills and employment sector altogether. This has meant that our overall membership had grown to 230 by July 2012.

The joint initiative to influence policy and raise the Third Sectors profile involving Fair Train and Third Sector National Learning Alliance (TSNLA) has continued to have a positive impact on funders and politicians but more importantly the Third Sector. As CEO of LLC and Chair of Fair Train I attend quarterly meetings with the CEO of Skills Funding Agency (SFA) to help support skills policy and strategy development. This has been a positive relationship and highlights include £13.6M of additional money via flexibility within existing funding rules for work with 19 -24 Young people who are not in work or education.

In last year's annual review we reported on how as a Community Interest Company we invested in the start up of two new national organisations the Third Sector Management LLP (3SC) and Fair Train. These social investments have proved to be successful and we hope that they will continue to bring opportunities for the Consortium and our communities of interest going forward.

In summary, our consortium is becoming an ever more important vehicle for improving skills and employability of our learners, a valued support and funding infrastructure for our members and a trusted provider of work force development for our city's employers.

This is a position of not only responsibility but also social action, and one that our board, my staff team and I are dedicated in taking forward to 2013 and beyond.

Stephen Jeffery

Stephen Jeffery, Chief Executive



LLC Business Objectives in 2012/13:

In 2012/13 LLC is focussing on six main objectives these are;

1. LLC is a customer facing business and will continue to strengthen the quality and impact of its service delivery to both employers and learners
2. LLC will continue to deliver for other organisations and develop other Partnerships of Purpose.
3. LLC will develop its Employment Services both as an agency and also as a provider of employment service programmes.
4. LLC will develop full cost qualifications to enable learners and employers access part subsidised or non subsidised qualifications.
5. LLC will ensure financial stability and strong organisational infrastructure via growth, efficiency and external investment.
6. LLC will continue to maintain and develop its strategic position at National, Regional and local levels.

Recruitment

Your one stop shop for
all your recruitment needs



LLC Recruitment worked well in its first year of operations and is now moving into providing a full recruitment service to the Third Sector, Private Companies, the Public Sector and job seekers. LLC Recruitment offers an end to end service with an excellent level of customer service and professionalism.

Our service supplies both Temporary and Permanent vacancies in the following sectors:

- Office & Administration
- Health & Social Care
- Education
- Catering and hospitality

T: 020 8680 9803
E: info@llcrecruitment.org.uk

Membership Services

During 2011/12 LLC membership grew from 160 to 230 organisations. New members reflected both our new geographic reach and business model. As well as Community Interest and Social Enterprises joining LLC we have seen larger regional and national federated organisations become members. This added strength will help LLC develop new impact focused services and partnerships to meet the needs of our communities and social businesses.

LLC has grown its e-newsletter distribution, launched its Facebook page and Twitter information service. LLC held awareness raising, contracting and service development workshops and this continues in 2012/13 with a full programme of support for 2012/13.

LLC has now developed a new range of membership services that will be offered to members via a new fee structure. These will include our e-learning platform (VLE), on line enrolment platform and back office services.



Learning & Skills Training

London Learning Consortium is now established as the City's largest Third Sector Consortium, providing a wide range of apprenticeships, vocational training and entry level skills programmes. This is set to develop during 2012/13 as we welcome new partners and providers and develop our services yet further into the heart of our communities.

In 2011/12 LLC and its partner providers worked extensively with employers and individuals from local communities with a view of helping them gain new skills and qualifications via apprenticeship programmes, work based learning, neighborhood learning in deprived communities, First steps and foundation learning, Adult and Community learning and specialist training for people with learning disabilities.

In addition, 2011/12 LLC saw the rollout of a number of 'classroom' based programmes specifically for adults who are unemployed, in receipt of benefits and seeking employment. The programmes are designed to provide practical vocational and employability skills training, delivered in bite-size chunks, to support learners to quickly gain skills that will accelerate their return to the job market. A promising upward trend of training, leading to successful job outcomes is emerging and set to continue in 12/13 with LLC's Recruitment Agency & Training & Skills Team, well placed to provide a 'one stop shop' for learners.

Here's what some of our learner's say:

'I really enjoyed the course! The tutor was very knowledgeable and helpful - she taught me a lot about myself!'

'I would like to thank the tutor as she went above and beyond to provide a real experience by letting people from the industry come and speak. This provided us with excellent background information and it was very informative'

'I would like to say that the tutor was excellent and I have enjoyed attending the course immensely'

'Overall I found the course enjoyable and informative. The course was well delivered at the appropriate pace by a knowledgeable and friendly tutor'